

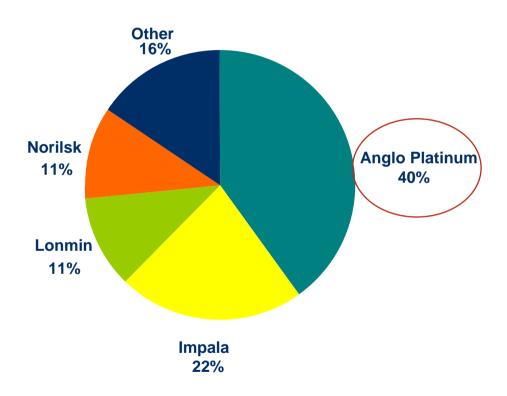
## **Agenda**

- Welcome and Introduction
- Overview of Platinum industry and Anglo Platinum
  - Neville Nicolau, CEO
- Presentation on Mogalakwena Mine
  - Ted Muhajir, General Manager
- Question and Answer session

### MARKET OVERVIEW

# Global platinum supply: only 4 major players – extremely high geographical concentration

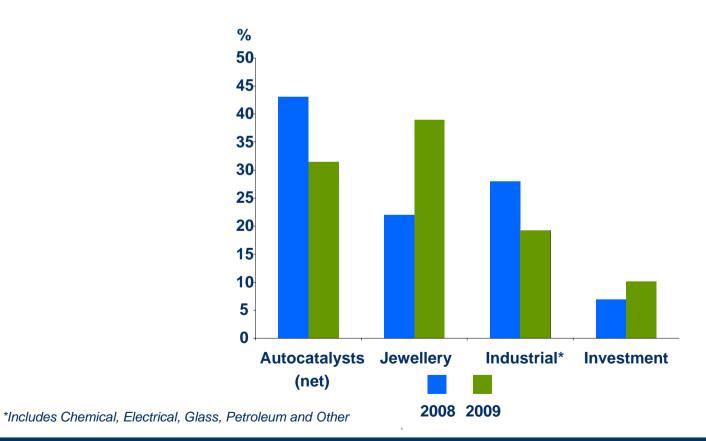
2009: Global platinum supply: 6,060m oz



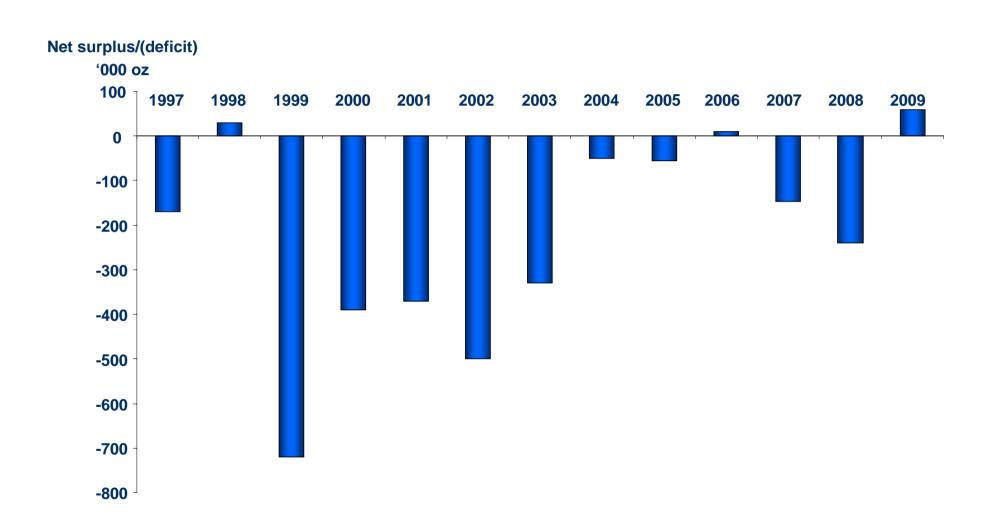
• c.20% of platinum is produced as a by-product to nickel or palladium

## Unique metal market dynamics

- Diverse application base
- Balance of elastic and inelastic applications beneficial price role from 2H08
- Geographically diverse demand



# Platinum market: In deficit for 10 of last 13 years

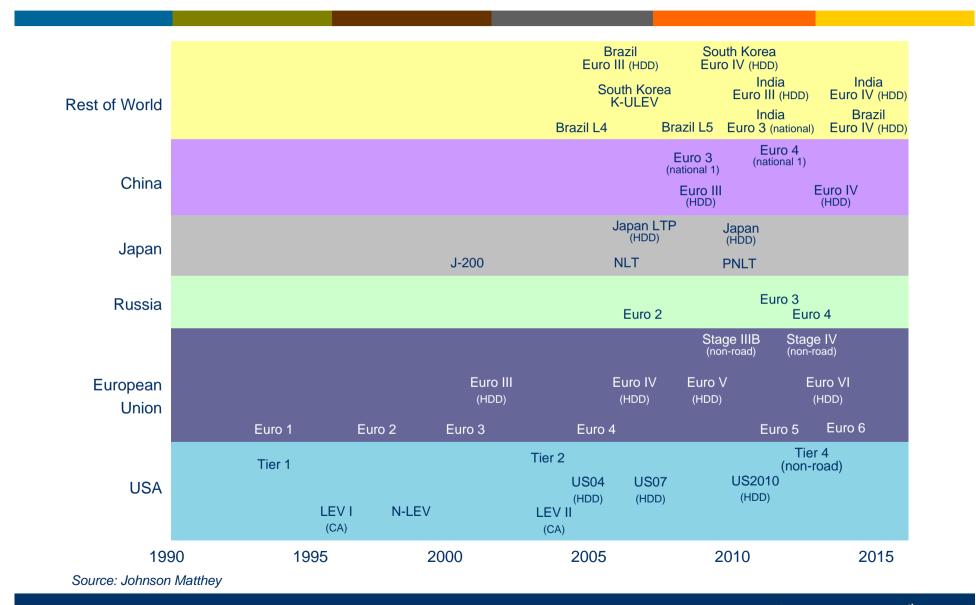


Source: Johnson Matthey, Anglo Platinum estimates

## Autocatalyst demand driver: emissions legislation

- Continued tighter legislation Euro V 2011
- Continued increase in diesel car popularity cost and emissions efficiency
- Early voluntary particulate filter fitment
- Heavy duty vehicle retrofitting high loadings
- Vehicle volume growth in China

# Autocatalyst demand driver: emissions legislation timetable



## **Autocatalyst demand rebuilding**



#### 2009

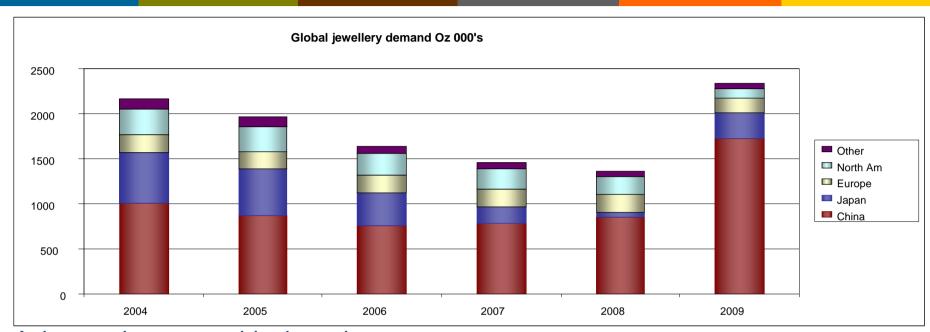
- Vehicle stock adjustments exacerbated poor production performance in mature markets
- Stimulus schemes boosted small car sales favouring palladium
- Chinese vehicle production growth exceptional

#### <u>2010</u>

- Vehicle production forecast to increase to match sales
- Diesel share in Europe re-established through fleet purchases

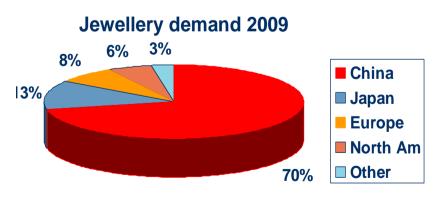
9 2009 Financial Results

## Asia delivers on platinum jewellery



- Asian markets provide the volume
- Rest of World provides influence and style
- Chinese consumer demand remains firm and margins are robust





## Platinum jewellery: unique source of price support

#### Shock-absorber effect at differing price levels

- Jewellery demand: price elastic vs. Industrial demand: price inelastic
- Demand balance results in lower price volatility

#### **Price tension (upward pressure on price):**

- Strong consumer demand
  - Sophisticated marketing: PGI focus on niche and new markets
  - High brand awareness
  - Well-established bridal support
- Consumer has adjusted to higher prices over time

#### China is different....

- Platinum jewellery sales in China increased by over 600,000 ounces 1H09 vs. 1H08
- Unique market characteristics
- Majority of purchases are self-purchase or non-bridal gift
- Over 70% metal-only pieces (< \$300)</li>
- Unsaturated market retail store growth

## Platinum jewellery: China is different



Primary consumer – demographics and behaviour

- Better educated urban employee between 20 and 40
- Buys her own plain platinum pieces; fashion and emotion
- Average value of her purchase: US\$250
- Remained employed through global crisis
- Well aware of the low price opportunity; jewellery sold by weight
- High appeal of price dip to first time buyer; unsaturated market



**Beijing retailer - May holiday** 



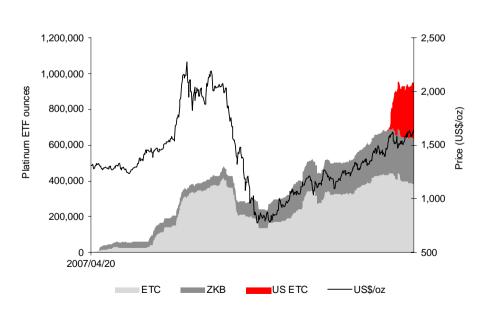


**Shanghai retailer - Valentines day** 

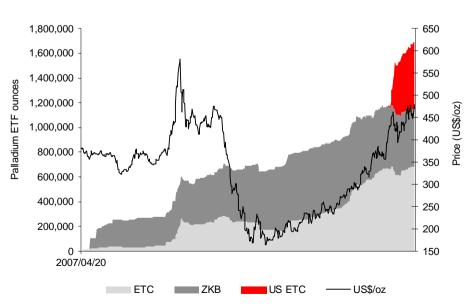
## Investment: a growing source of visible demand

- Platinum and palladium ETFs introduced in April-May 2006 by ETF Securities and Zurcher Kantonal Bank and in January 2010 in the US by ETF Securities
- Platinum ETF holdings currently at 947k oz, including 309k oz in US ETF
- Palladium ETF holdings currently at 1695k oz, including 549k oz in US ETF

#### Platinum ETF positions to end March 2010



#### Palladium ETF positions to end March 2010



## Palladium: Moving into a sustained production deficit

- Increasing autocatalyst demand from BRIC car production and sales
- Palladium use in diesel catalysts: 25-30% of PGM loadings medium to longer-term
- Investment activity and Exchange Traded Funds continue to increase
- Potential for further jewellery development
- Overhang of Russian stockpiles remains for now
- Potential to move into a sustained production deficit once Russian stockpiles deplete

### **COMPANY OVERVIEW**

## **Our Strategy**

Our strategy is to maximise value by understanding and developing the market for platinum group metals, to expand our production into that opportunity and to conduct our business safely, cost-effectively and competitively

#### Safe, Profitable Platinum









## World leader in platinum production

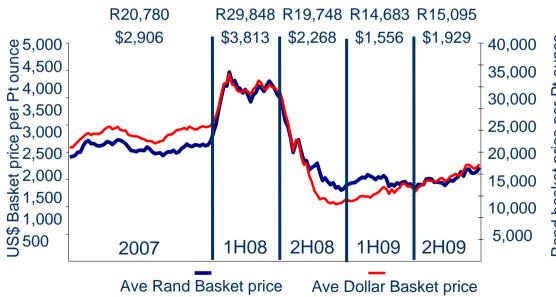
• The world's largest primary producer of platinum, c.40% market share

		2009	2008	2007
<ul><li>Refined production (000' oz):</li></ul>	Platinum	2,452	2,387	2,474
	Palladium	1,361	1,319	1,390
	Rhodium	350	299	329
	PGMs	4,751	4,531	4,787
Headline Earnings:	R m	710	13,292	12,325
	US\$ m	359	1,722	1,741
<ul><li>Ordinary shares in issue (m)*:</li></ul>		236.8	237.1	236.4
<ul><li>Market capitalization (US\$ bn):</li></ul>		25.6	13.3	35.0
Anglo American plc shareholding:  *As at 31st December		79.7%	79.6%	76.5%

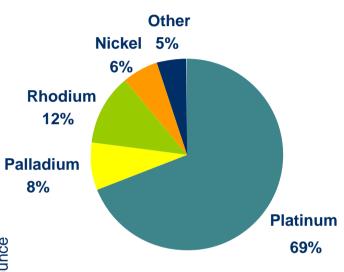
\*As at 31st December

## Primary platinum production drives our strategy

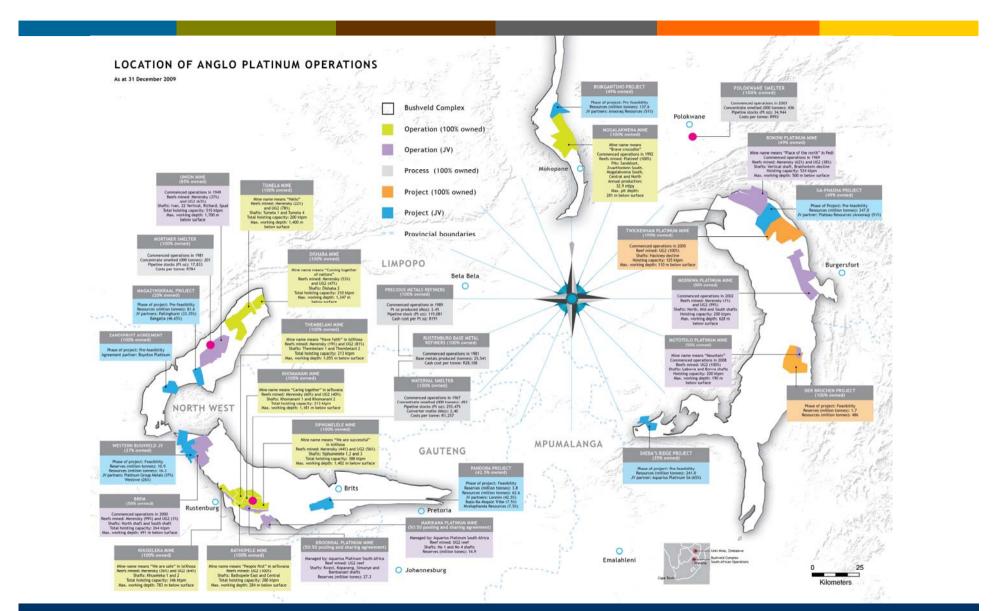
- Expansion decisions based on platinum demand growth
- Value and return based on rand revenue of basket of metals sold
- •Anglo Platinum basket price: net sales revenue (all metals) per platinum ounce refined in FY09



#### 2009: split of gross revenue by metal



## South Africa Bushveld Complex and our operations



## Extensive high quality ore reserves and resources

- Proved and probable reserves of 1,315 Mt @ 4.03 g/t: 170.5m oz (4E)
  - Implied life of mines: c.55 years
- Measure and Indicated resource: 2,406 Mt @ 3.95 g/t: 305m oz (4E)
  - Implied life of mines: c.50 years
- Total implied life of mines (reserves and resources): +100 years
- c.60% of South Africa's Pt and 4E reserves

# Our wholly-owned mines: FY09 statistics

Mine area	Mine (Shafts)	Refined Pt Production	% UG2	M <sup>2</sup> per total operating employee	Cash operating cost per equivalent refined Pt oz	Comments
Rustenburg	Siphumele (1, 2 & 3 shafts)	110.6	56	4.2	13,297	2 and 3 shafts on care and maintenance
	Bathopele (East and Central shafts)	133.6	100	15.6	10,647	Mechanised mine
	Khomanani (1 & 2 shafts)	105.5	40	5.5	12,659	
	Thembelani (1 & 2 shafts)	79.3	81	5.4	13,972	2 shaft is a project shaft
	Khuseleka (1 & 2 shafts)	157.0	64	5.4	13,118	2 shaft on care and maintenance
	TOTAL	586.0				
Amandelbult	Tumela (1 & 4 shafts)	293.8	78	6.1	9,245	4 shaft is a project
	Dishaba (2 shaft)	150.1	47	4.4	10,291	East Upper UG2 Project
	TOTAL	443.9				
Union <sup>(1)</sup>	Ivan, 22 Vertical, Richard and Spud shafts	291.9	63	4.5	10,268	
Mogalakwena		233.3	NA	1,141 <sup>(2)</sup>	11,710	Platreef
TOTAL		1,555.1				

<sup>(1) 85%</sup> owned (2) Tonnes mined per total employee per month

## **Our Joint-Venture Operations: FY09 statistics**

Mine	AP ownership	Structure	Other information	FY09 mined ounces	FY09 PoC*	% UG2	Cash operating cost per equivalent refined Pt oz	M <sup>2</sup> per total operating employee
BRPM	50%	50% Royal Bafokeng Resources	Managed by Anglo Platinum	84.5	88.8	1	9,992	6.5
Modikwa	50%	50% African Rainbow Minerals	Managed by ARM	67.2	67.2	99	13,740	10.2
Mototolo	50%	50% Xstrata	Managed by Xstrata	54.5	54.5	100	9,132	15.8 (some mechanised)
Kroondal	50%	50% Aquarius	Managed by Aquarius	115.8	115.8	100	10,437	12.7
			Managed by Aquarius					
Marikana	50%	50% Aquarius		45.4	19.8	100	11,037	6.2
Bokoni**	49%	51% Anooraq Resources	Managed by Anooraq Resources	28.6	28.6	38	18,920	3.5

<sup>\*</sup>PoC: 'Purchase of Concentrate'; \*\* Formerly known as Lebowa; Ounces information to 30/06/09 only; accounted for as an Associate from 1/7/09

## Unique competitive advantages

- Extensive high quality ore reserves
- Building flexibility into portfolio of long-life assets
- Superior market intelligence
- Extensive HDSA JV experience
- Conversion of all mining rights granted, including at project level

## Latest financial results: 2009 highlights

#### Safety: continued progress

4 month fatality-free record as at 20 January 2010

#### Financial results:

- Headline Earnings down 95% to R710 million due to the metal price decline
- Strong recovery in PGM prices since 2H09 and continued positive market outlook

#### Operational improvement targets met:

- Production of 2.4 million ounces of platinum, as planned
- Employee complement reduction of 15,752 since January 2009
- Cash operating costs per equivalent refined platinum ounce kept essentially flat at R11,236
- Mining productivity average 6.33m<sup>2</sup> per operating employee during year, 13% improvement yr/yr
- Capital expenditure of R9.7 billion

#### Balance Sheet restructured:

- Rights Offer of R12.5 billion now concluded, 2.8x over-subscribed by minority shareholders
- Future financial and operational flexibility secured and capacity for growth created

## Key opportunities and issues for Anglo Platinum

Safety: 

— Focus on achieving zero harm

Cost management: 

— Targeting unit costs to remain flat until 2011

— Three-stage process of (i) reducing employee numbers and improving productivity, (ii) reducing overhead and allocated costs; (iii) improving efficiency of infrastructure

Declining grade and recovery: — Increased UG2 and quality of Merensky

Project pipeline management: — Production of metal to meet market demand

Reduction in capex: R8 bn per annum for next two

years

Balance sheet management:

Successful R12.5 billion Rights Issue

- Resumption of dividend payments

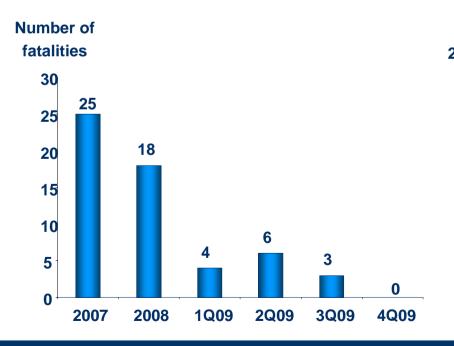
## **Safety**

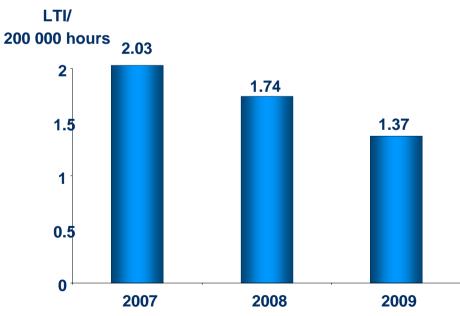


## Solid progress towards 'zero-harm'

- Marked improvement in safety:
  - LTIFR down 32.5% since 2007
  - 4Q09 fatality free, a first in the history of the Company
  - Fatality-free shift achievements in 2010:

- Dishaba Mine: 3.5 million; Tumela Mine: 4 million; Khuseleka 1 Shaft: 2 million; Khomanani 1 Shaft: 1 million





# **Turning Anglo Platinum around: some key actions taken**

- Restructuring of our largest mines into smaller, more manageable units
- Introducing a matrix management structure at Head Office
- Instilling cost management into our corporate culture
- Matching our capex spend to our production profile
- Solid progress on road to 'zero harm'

## Cost management being instilled across the group

Target: flat nominal cash operating costs per equivalent refined platinum ounce FY09-FY11

A three-step process to reinforce cost management:

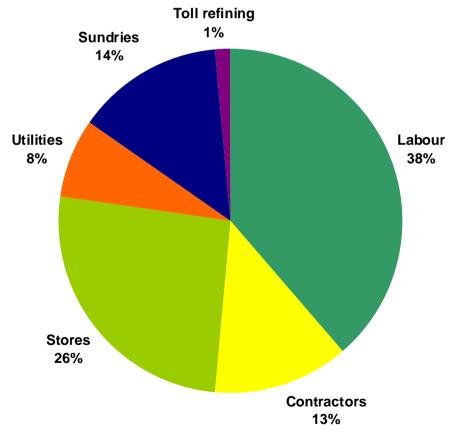
- 1. Employee complement reduction and productivity improvements
- 2. Correct allocation of costs across mines; reduction of overhead costs and removal of overheads from shafts on 'care and maintenance'
- 3. Improving efficiency of infrastructure

...in a high inflation environment

## Solid progress in meeting cost target

•Rand cash operating costs per equivalent refined platinum ounce flat in 2009 versus 2008





<sup>\*</sup>Includes On-mine costs (comprise mining and concentrating costs) smelting and refining costs

## FY09 saw a turning point in cost management

#### Cash operating unit costs essentially flat year-on-year

- Cash operating costs per equivalent refined platinum ounce of R11,236 vs. R11,096 in 2008, a
   c.6% reduction in real terms
- Cash operating cost per tonne milled decreased 5% to R453 in nominal terms

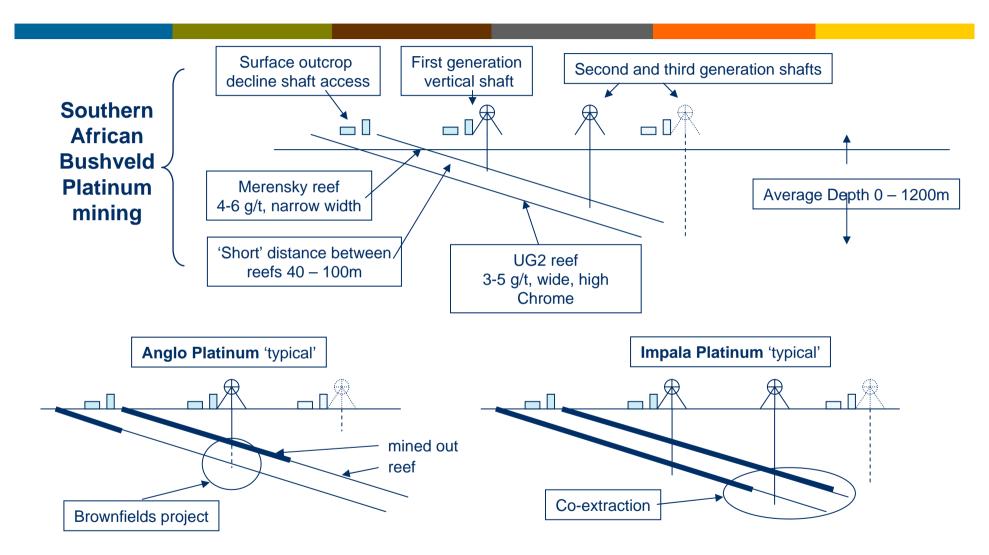
#### Employee complement reduction:

- Reduction of 724 positions in corporate and regional offices in 2009; total reduction of 1,150 since July 2008
- 15,752 reduction in total complement since January 2009, against initial expectation of 10,000;
   reduction of 18,786 since October 2008

#### Asset Optimisation and Supply Chain

- Asset Optimisation operating profit benefit: R2,731 million
- Supply Chain savings: R821 million

## Improving our infrastructure efficiencies

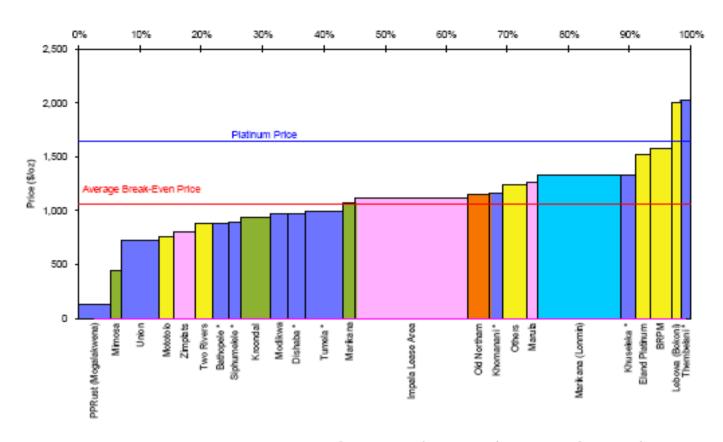


At Rustenburg, c.70% of employees are more than 2.5 km away from infrastructure, vs. c.30% at Impala's Lease Area

## Improving our infrastructure efficiencies

- Improving mine development layout and design of new mining areas
  - Example: transition from manual to hybrid mining at Union
- Shaft optimisation to fully utilise capacity and maximise low cost ounces
  - Examples:
    - Reduce activity at Union Merensky Deeps and Merenksy levels at Rustenburg
    - Increase UG2 production close to existing shafts whilst reducing Merensky mining at a distance
- Infrastructure optimization
  - Example: closure of Thembelani 1 shaft to route all activity through Thembelani 2 shaft, once completed
- Implementing reclamation/refurbishment strategies
  - Examples:
    - Salvage and reuse of mining equipment
    - In-sourcing of equipment repair and maintenance

## Moving to lower half of cost curve



Source: J.P. Morgan estimates. Prices used: Prices used: Pt. \$1,641/oz, Pd: \$480/oz, Rh: \$2,575/oz, Ni: \$24,300, R/\$: 7.33

## **Asset Optimisation and Supply Chain deliver value**

- Asset Optimisation FY09 operating profit benefit:
  - R2,731 million or \$332 million\*

- Supply Chain FY09 savings:
  - Supply Chain savings: R821 million

### Main contributing projects:

- Mogalakwena volume increases
- Smelter capacity improvements
- Labour productivity improvements
- •Steel ball reduction in milling circuits
  - Process chemicals reduction

### Main contributing projects:

- Steel balls and grinding media
  - Tyres
  - Mobile cranes
  - Caustic soda
- Sustainable Asset Optimisation and Supply Chain savings targets:
  - 2010: \$250m (AO), \$195m (SC)
  - 2011: \$335m (AO), \$349m (SC)

\* Sustainable savings of \$233 million

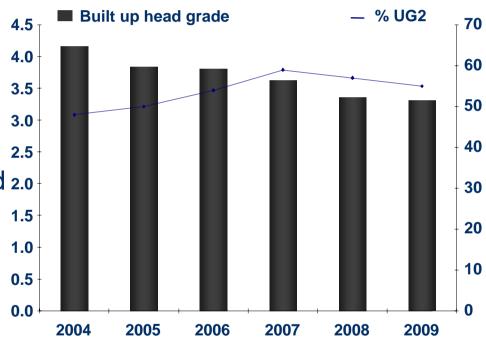
## Declining grade and recovery – an industry issue

 Increasing proportion of UG2: lower grade and recovery

•Increased UG2 mined vs. total output: 4.0 2004: 48% to 2009: 55% 3.5

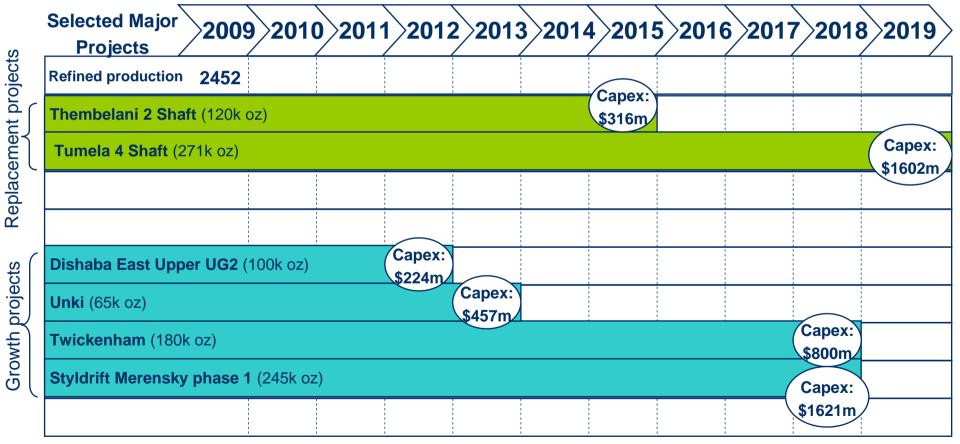
Built-up head grade decreased from 2.5
 2004: 4.16 to 2009: 3.31 g/tonne milled 2.0

- Ore mix management and process recovery optimisation
- •Focus on improving flexibility by increasing ore reserve development



# Project pipeline management: rigorous capital allocation management

- Approved projects form pipeline of \$5 billion
- Stay-in-business and Project capital expenditure reduced from R14 billion (\$1.5b) in 2008 to R8 billion (c.\$1b) per annum for 2010 and 2011



# **Balance sheet management: Successful R12.5 billion Rights Issue**

- R12.5 billion, equating to 24,891,473 million shares
- Issue price of R502.18, set at 25% discount to Theoretical Ex-Rights Price (5 February 2010)
- Anglo American followed its rights (79.72%) and fully underwrote the balance of the offering
- Pro-forma net debt post Rights Issue: R6.8 billion
- Reduction in pro-forma interest charge expected to be c. R800 million
- Dividend payments to be resumed when market conditions and the operating environment permit

## In summary

### • Fundamentally attractive market:

- Strategic industrial metals
- Strong demand recovery restocking, autocat demand returning, Chinese jewellery remains strong
- Geological concentration and scarcity of PGMs
- Stable industry structure well established fabricators and users concentrated supply

#### Performance improvement underway:

- Commitment to optimising value from diverse portfolio of assets:
  - Three high cost shafts placed on care and maintenance
  - Additional output from lower cost operations can be flexed to keep production steady
- Disciplined capital allocation
- Rigorous cost management, including supply chain and asset optimisation initiatives

#### Anglo Platinum is the largest platinum producer globally:

- Largest suite of mining, smelting and refining assets in industry
- 40% of global platinum market; 21% share of global palladium market

#### Strong growth prospects:

- Largest resources and reserves of any PGM player
- Unrivalled PGM optionality through portfolio of assets and presence on all four Southern African reefs